



Escondido Real Estate Professionals Group Tour December 2, 2014

92025, 92026, 92027, 92029

Today's Agenda

Drawings from last week

Flag/Pledge of Allegiance

New Introductions

Featured Homes on Tour

Sponsor Acknowledgment

New Listings Not on Tour (60 sec or less)

Price Reductions (30 sec)

Buyers Wants, Needs & Rentals (30 sec)

*Special Pitches: 45 seconds or less

*Must benefit the Real Estate Community.

In the interest of time management, the emcee at his/her discretion may shorten or eliminate agenda items.

How to Get your Property on Tour
**BROKERCARAVAN.
BIZ**

Every Tour & Caravan
in the County!

TO GET YOUR HOME ON THE POWERPOINT

Email your client link 1 to
EscondidCaravan@Gmail.com

BY 10:00 AM MONDAY OR

FRIDAY 10:00 AM IF MONDAY IS A HOLIDAY



Mike Wilson, NMLS # 450658

mwilson@bayeq.com

Do You Have Buyers Who Struggle with
Down Payments

99.5% Financing Available

Call for More Details

760-271-6463




www.WilsonLoanTeam.com




Our Thanks to the following People and their Companies!!




<p style="text-align: center;">Escondido Marketing Tour Dec. 2nd, 2014</p>	<p style="text-align: center;">Brad Brittain LAWYER'S TITLE COMPANY (858) 248-0569 SPONSOR COORDINATOR</p>	<p style="text-align: center;">Moose Mau EVERBANK (619) 251-9776 AGENDA SPONSOR / BUYERS WANTS</p>
<p style="text-align: center;">John Yeager MORTGAGE DADDY, SUMMIT MORTGAGE (760) 436-8300 ROOM SPONSOR</p>	<p style="text-align: center;">Sky Sykes SKY'S PROPERTY INSPECTIONS (760) 743-4874 BEVERAGE SPONSOR</p>	<p style="text-align: center;">Charla Rueda & Mike Lynch CORNERSTONE HOME LENDING (760) 705-1210 MAP SPONSOR</p>
<p style="text-align: center;">Moose Mau EVERBANK (619) 251-9776 FOOD SPONSOR</p>	<p style="text-align: center;">Elana Karoly INTEGRITY 1ST MORTGAGE (949) 419-4196 COFFEE SPONSOR</p>	<p style="text-align: center;">Kim Beukelman FIRST AMERICAN TITLE SERVICE (760) 703-1597 CHARITY COLLECTOR</p>
<p style="text-align: center;">Catie Benjamin & Sara Gallegos CENTENNIAL ESCROW (760) 803-3282 Power Point Visual Sponsor</p>	 <p style="text-align: center;">Escondido North San Diego County Real Estate Professionals Group EscondidoCaravan@gmail.com</p>	<p style="text-align: center;">Grace Lyn & Laurie Hunter FINANCIAL ESCROW GROUP, INC. (760) 743-7770 CLEAN UP SPONSOR</p>

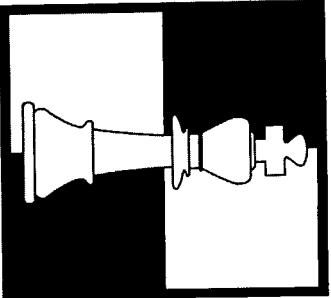
Agenda prepared by: Elana Karoly- Integrity 1st Mortgage

If you would like to sign up to be a sponsor, please contact Brad Brittain Account Executive Lawyers Title 858-248-0569

MLS#	List Price	Address	Zip	Map Code	BD	BA	Detached
140040586	\$459,999	1950 Lejos	92025	1130B5	3	3	
	Listing Office: Century 21 Award - Office: (760) 743-2121 Listing Agent: Riga Moore - (760) 746-5795						
	Date:	Time:	Tour #:			Type:	Refreshments:
	Tour Info: 12/2/2014	10:30 A... /1:30 PM ...	N607-Escondido			Tour	N
	Comments: \$100 DRAWING FOR AGENTS WHO SHOW OR PREVIEW BEFORE DECEMBER 9TH. LARGE HOUSE ON A COUNTY LOT WITH GREAT VIEWS.						
 	Directions:						
Cross Street(s) EL DORADO		Showing Instructions: VAC/LB					
Neighborhood: RANCHO RINCON DEL DIABLO		Lockbox:	Est SqFt: 2,162				

MLS#	List Price	Address	Zip	Map Code	BD	BA	Detached
140061476	\$469,900	744 Chaparral Lane	92025	1130c5	3	2	
	Listing Office: The Broker Network - Office: (760) 432-6200 Listing Agent: Brian Williams - Cell: (760) 715-7249						
	Date:	Time:	Tour #:			Type:	Refreshments:
	Tour Info: 12/2/2014	10:30 A... /1:30 PM ...	N607-Escondido			Tour	N
	Comments:						
 	Directions: Bear Valley to Choya Canyon to Chaparral. Follow directional signs, easy...						
Cross Street(s) Bear Valley Parkway		Showing Instructions: Call Lefty, leave message, go.					
Neighborhood: Rancho Rincon Del Diablo		Lockbox:	Est SqFt: 1,809				

MLS#	List Price	Address	Zip	Map Code	BD	BA	Detached
140062076	\$879,000	201 CAMINO DEL POSTIGO	92029	1150A2	5	3	
	Listing Office: Orellana Real Estate - Office: (760) 519-6643 Listing Agent: Mima Orellana - (760) 519-6643						
	Date:	Time:	Tour #:			Type:	Refreshments:
	Tour Info: 12/2/2014	10:30 A... /1:00 PM ...	N607-Escondido			Tour	Yes
	Comments: Lunch and refreshments						
 	Directions: I-15, west on Via Rancho Pkwy, firt right at gate to Camino Del Postigo						
Cross Street(s) VIA RANCHO PARKWAY		Showing Instructions: TEXT MIRNA 760-519-6643, show and sell fast before is gone.					
Neighborhood: BERNARDO SANTA FE		Lockbox:	Est SqFt: 3,376				



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Do you think you pay too much in taxes? Even The government thinks you pay too much. The Government Accounting Office thinks that Taxpayers overpay taxes by almost a billion dollars each year due to mistakes done on their tax returns.

As a Realtor you are a small business owner, and you can save money with some pro-active tax planning. If you want to keep every dollar the law allows, you can't afford to wait until April 15th, you need a plan that takes advantage of every legal deduction, credit, loophole and strategy available. Call me for a free mini tax analysis! **It's Tax planning season**

Certified Public Accountant

Enrolled Agent

Certified Tax Coach