



Escondido Real Estate Professionals Group Tour December 9, 2014

92025, 92026, 92027, 92029

Today's Agenda

Drawings from last week

Flag/Pledge of Allegiance

New Introductions

Featured Homes on Tour

Sponsor Acknowledgment

New Listings Not on Tour (60 sec or less)

Price Reductions (30 sec)

Buyers Wants, Needs & Rentals (30 sec)

*Special Pitches: 45 seconds or less

*Must benefit the Real Estate Community.

In the interest of time management, the emcee at his/her discretion may shorten or eliminate agenda items.

How to Get your Property on Tour
**BROKERCARAVAN.
BIZ**

Every Tour & Caravan
in the County!

TO GET YOUR HOME ON THE POWERPOINT

Email your client link 1 to
EscondidCaravan@Gmail.com

BY 10:00 AM MONDAY OR

FRIDAY 10:00 AM IF MONDAY IS A HOLIDAY



Mike Wilson, NMLS # 450658

mwilson@bayeq.com

Do You Have Buyers Who Struggle with
Down Payments

99.5% Financing Available

Call for More Details

760-271-6463


www.WilsonLoanTeam.com


Our Thanks to the following People and their Companies!!


<p style="text-align: center;">Escondido Marketing Tour Dec. 9th, 2014</p>	<p style="text-align: center;">Brad Brittain LAWYER'S TITLE COMPANY (858) 248-0569 SPONSOR COORDINATOR</p>	<p style="text-align: center;">Moose Mau EVERBANK (619) 251-9776 AGENDA SPONSOR / BUYERS WANTS</p>
<p style="text-align: center;">Bev Hawkinson A1 Factory Direct Flooring (760) 741-6470 ROOM SPONSOR</p>	<p style="text-align: center;">Mel Zadeh Fix No Risk Credit Repair (858) 774-0231 BEVERAGE SPONSOR</p>	<p style="text-align: center;">Charla Rueda & Mike Lynch CORNERSTONE HOME LENDING (760) 705-1210 MAP SPONSOR</p>
<p style="text-align: center;">Constance Brogan WELLS FARGO FOOD SPONSOR</p>	<p style="text-align: center;">Elana Karoly INTEGRITY 1ST MORTGAGE (949) 419-4196 COFFEE SPONSOR</p>	<p style="text-align: center;">Kim Beukelman FIRST AMERICAN TITLE SERVICE (760) 703-1597 CHARITY COLLECTOR</p>
<p style="text-align: center;">Catie Benjamin & Sara Gallegos CENTENNIAL ESCROW (760) 803-3282 Power Point Visual Sponsor</p>	 <p style="text-align: center;">Escondido North San Diego County Real Estate Professionals Group EscondidoCaravan@gmail.com</p>	<p style="text-align: center;">Grace Lyn & Laurie Hunter FINANCIAL ESCROW GROUP, INC. (760) 743-7770 CLEAN UP SPONSOR</p>


Agenda prepared by: Elana Karoly- Integrity 1st Mortgage

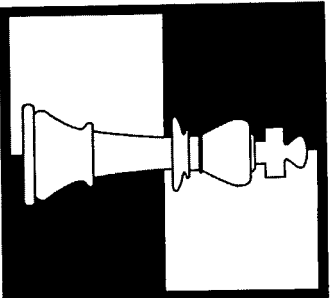
If you would like to sign up to be a sponsor, please contact Brad Brittain Account Executive Lawyers Title 858-248-0569

MLS#	List Price	Address	Zip	Map Code	BD	BA	Detached
140064432	\$499,000 - \$534,000	408 Encino Court	92025	1103B5	3	2	
	Listing Office: Brush R.E. & Financial Svcs - Office: (760) 745-6700 Listing Agent: Connie Malkiewicz - Cell: (760) 497-2593						
	Date: 12/9/2014	Time: 10:30 A... / 1:30 PM ...	Tour #:		Type: Tour	Refreshments: yes	
Comments:							
Directions:							
Cross Street(s) Encino Drive		Showing Instructions: Call Listing agent to show.					
Neighborhood: Escondido		Lockbox: Other/Remarks			Est SqFt: 1,936		

MLS#	List Price	Address	Zip	Map Code	BD	BA	Detached
140063104	\$796,000	3207 Avenida Reposo	92029	1149J3	3	3	
	Listing Office: Windermere Homes & Estates - Office: (858) 487-5110 Listing Agent: Diane Teti - Cell: (858) 449-8384						
	Date: 12/9/2014	Time: 9:00 AM ... / 12:00 PM...	Tour #:		Type: Tour	Refreshments: no	
Comments:							
Directions:							
Cross Street(s) Calle De La Paz		Showing Instructions: call first, leave message and go.					
Neighborhood: Lomas Serenas		Lockbox:			Est SqFt: 2,232		

MLS#	List Price	Address	Zip	Map Code	BD	BA	Detached
140062303	\$885,000	2483 Russett Glen	92029	1149G1	4	3	
	Listing Office: Humpherys Homes & Estates - Office: (760) 333-3333 Listing Agent: Brent Humpherys - (760) 333-3333						
	Date: 12/9/2014	Time: 10:30 A... / 1:30 PM ...	Tour #:		Type: Tour	Refreshments: Y	
Comments: Come see a gorgeous and rare single-story Queensgate residence at the very end of an interior, elevated cul-de-sac on a huge, secluded 0.54-acre lot with pool, waterfall, spa and loads of mature fruit trees.							
Directions: Via Rancho Pkwy to Eucalyptus, first right to gate at Andorre Glen.							
Cross Street(s) Eucalyptus		Showing Instructions: Text seller with desired date & time, then go! Seller will reply if not ok					
Neighborhood: Queensgate		Lockbox:			Est SqFt: 3,001		

MLS#	List Price	Address	Zip	Map Code	BD	BA	Detached
140063130	\$999,900	28796 Welcome View	92026	1089C3	3	3	
	Listing Office: Berkshire Hathaway HomeService - Office: (760) 431-3330 Listing Agent: Paul R Guess - (760) 639-4663						
	Date: 12/9/2014	Time: 10:30 A... / 1:30 PM ...	Tour #:		Type: Tour	Refreshments: Yes	
Comments: Don't Miss this James T Hubble Art Masterpiece. A Sculpted work of Art... on the Rocks with Ocean View and detached guest house or Rental. Every facet of this home is another work of art in itself. And 15.82 Acres of serene Paradise too.							
Directions: Mt. Meadows Rd to Meadow Glen Wy East, Left on Indian Creek, Right on Sandhurst Way, Right on Welcome View, Home is on the Left							
Cross Street(s) Sandhurst Way		Showing Instructions: By Appointment with Listing Agent.. 760-639-4663. Hard Line do not text					
Neighborhood: Hidden Meadows		Lockbox:			Est SqFt: 2,006		



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Do you think you pay too much in taxes? Even The government thinks you pay too much. The Government Accounting Office thinks that Taxpayers overpay taxes by almost a billion dollars each year due to mistakes done on their tax returns.

As a Realtor you are a small business owner, and you can save money with some pro-active tax planning. If you want to keep every dollar the law allows, you can't afford to wait until April 15th, you need a plan that takes advantage of every legal deduction, credit, loophole and strategy available. Call me for a free mini tax analysis! **It's Tax planning season**

Certified Public Accountant

Enrolled Agent

Certified Tax Coach