



## Escondido Real Estate Professionals Group Tour March 3, 2015

92025, 92026, 92027, 92029

### Today's Agenda

Drawings from last week

Flag/Pledge of Allegiance

New Introductions

Featured Homes on Tour

Sponsor Acknowledgment

New Listings Not on Tour (60 sec or less)

Price Reductions (30 sec)

Buyers Wants, Needs & Rentals (30 sec)

\*Special Pitches: 45 seconds or less

\*Must benefit the Real Estate Community.

In the interest of time management, the emcee at his/her discretion may shorten or eliminate agenda items.

How to Get your Property on Tour  
**BROKERCARAVAN.  
BIZ**  
Every Tour & Caravan  
in the County!

TO GET YOUR HOME ON THE POWERPOINT

Email your client link 1 to  
[EscondidoCaravan@Gmail.com](mailto:EscondidoCaravan@Gmail.com)

BY 10:00 AM MONDAY OR  
FRIDAY 10:00 AM IF MONDAY IS A HOLIDAY



**We Do Rentals Right!**

**Mari Stryjewski**  
[mari@cpmteam.com](mailto:mari@cpmteam.com)  
**(619) 417- 7507**

Front Page Benefits Operation America Cares







## Our Thanks to this Week's Sponsors and their Companies!



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| <p><b>Elana Karoly</b><br/>INTEGRITY 1<sup>ST</sup> MORTGAGE<br/>www.elanaloans.com<br/><b>AGENDA PREP SPONSOR</b></p>              | <p><b>Robyn Trinci</b><br/>PROSPECT MORTGAGE<br/>(858) 674-6622<br/><b>AGENDA PRINT SPONSOR</b></p>                     | <p><b>Charla Rueda &amp; Mike Lynch</b><br/>CORNERSTONE HOME LENDING<br/>(760) 705-1210<br/><b>MAP SPONSOR</b></p> |
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| <p><b>Catie Benjamin &amp; Sara Gallegos</b><br/>CENTENNIAL ESCROW<br/>(760) 803-3282<br/><b>POWER POINT<br/>VISUAL SPONSOR</b></p> | <p><b>Marla Daigh</b><br/>FIDELITY NATIONAL TITLE<br/>(760) 542-5000<br/><b>CHARITY COLLECTOR</b></p>                   | <p><b>Dave Connors</b><br/>LEGAL SHIELD<br/>(760) 975-5953<br/><b>CLEAN UP SPONSOR</b></p>                         |



If you would like to sign up to be a sponsor, please contact Jeff Knapp, Success Partner at Western Resources 858-774-4036



|  |   |  |                     |                           |                        |                |                 |  |
|--|---|--|---------------------|---------------------------|------------------------|----------------|-----------------|--|
| MLS#<br><b>150010106</b>   | List Price<br><b>\$389,900 - \$399,900</b>  | Address<br><b>1272 Rachel Circle</b>                         | Zip<br><b>92026</b> | Map Code<br><b>1109E6</b> | BD<br><b>3</b>         | BA<br><b>2</b> | <b>Detached</b> |  |
|  | <b>Listing Office:</b> San Diego Realty & Mortgage Co - Office: 858-3829971<br><b>Listing Agent:</b> Theodore Dehesa - Agent: 858-3829971   |  |                     |                           |                        |                |                 |  |
|  | <b>Date:</b> 3/3/2015 <b>Time:</b> 10:30 AM / 1:30 PM <b>Tour #:</b> N607-Escondido <b>Type:</b> Tour <b>Refreshments:</b> Yes<br><b>Tour Info:</b> 3/3/2015      10:30 AM / 1:30 PM      N607-Escondido<br><b>Comments:</b> This home has an open floor plan with three spacious bedrooms, two full baths, updated kitchen and well maintained front/back yard. Great location close to schools, shopping and quick access to I-15 and I-78. |  |                     |                           |                        |                |                 |  |
| <b>Directions:</b> From I-15 go West on El Norte Parkway, left on Rachel Circle  |   |  |                     |                           |                        |                |                 |  |
| <b>Cross Street(s)</b> El Norte Parkway  |   | <b>Showing Instructions:</b> Call agent first (858-382-9971) |                     |                           |                        |                |                 |  |
| <b>Neighborhood:</b> Escondido   |   | <b>Lockbox:</b>  |                     |                           | <b>Est SqFt:</b> 1,255 |                |                 |  |

|  |   |  |                     |          |                        |                |                 |  |
|--|---|--|---------------------|----------|------------------------|----------------|-----------------|--|
| MLS#<br><b>150007584</b>   | List Price<br><b>\$418,000 - \$428,000</b>  | Address<br><b>820 S Upas E</b>                                       | Zip<br><b>92025</b> | Map Code | BD<br><b>5</b>         | BA<br><b>3</b> | <b>Detached</b> |  |
|  | <b>Listing Office:</b> Community Realty Group - Office: 619-261-5577<br><b>Listing Agent:</b> Jorge Vega - Cell: 619-261-5577   |  |                     |          |                        |                |                 |  |
|  | <b>Date:</b> 3/3/2015 <b>Time:</b> 10:30 AM / 12:30 PM <b>Tour #:</b> N607-Escondido <b>Type:</b> Tour <b>Refreshments:</b> No<br><b>Tour Info:</b> 3/3/2015      10:30 AM / 12:30 PM      N607-Escondido<br><b>Comments:</b> Fantastic newer 5 bedroom home. Nice view of the surrounding mountains and valleys. Quiet yet convenient to all. Easy freeway and shopping access. Motivated sellers. |  |                     |          |                        |                |                 |  |
| <b>Directions:</b> Hwy 15 to 9th Ave East Left on Upas                           |   |  |                     |          |                        |                |                 |  |
| <b>Cross Street(s)</b> 9th Ave   |   | <b>Showing Instructions:</b> Text agent and go: Jorge - 619-261-5577 |                     |          |                        |                |                 |  |
| <b>Neighborhood:</b> Upas Estates  |   | <b>Lockbox:</b>  |                     |          | <b>Est SqFt:</b> 1,836 |                |                 |  |

|   |  |  |                     |                           |                        |                |                 |  |
|---|--|--|---------------------|---------------------------|------------------------|----------------|-----------------|--|
| MLS#<br><b>150002375</b>  | List Price<br><b>\$635,000</b>   | Address<br><b>2461 Honeybell Lane</b>  | Zip<br><b>92027</b> | Map Code<br><b>1110C5</b> | BD<br><b>4</b>         | BA<br><b>4</b> | <b>Detached</b> |  |
|            | <b>Listing Office:</b> Coldwell Banker Residential - Office: 760-9416888<br><b>Listing Agent:</b> Amy Marchetti - Agent: 760-484-2550  |  |                     |                           |                        |                |                 |  |
|           | <b>Date:</b> 3/3/2015 <b>Time:</b> 10:30 AM / 1:30 PM <b>Tour #:</b> N607-Escondido <b>Type:</b> Tour <b>Refreshments:</b> yes<br><b>Tour Info:</b> 3/3/2015      10:30 AM / 1:30 PM      N607-Escondido<br><b>Comments:</b> |  |                     |                           |                        |                |                 |  |
| <b>Directions:</b> From the 15, East on El Norte Pkwy, left on Red Blush, left on Honeybell |  |  |                     |                           |                        |                |                 |  |
| <b>Cross Street(s)</b> Red Blush  |  | <b>Showing Instructions:</b> Vacant - lockbox on meter, left side of home. Leave Business Card pls |                     |                           |                        |                |                 |  |
| <b>Neighborhood:</b> Chaparral Ridge  |  | <b>Lockbox:</b>  |                     |                           | <b>Est SqFt:</b> 3,067 |                |                 |  |

|   |  |  |                     |                           |                        |                |                 |  |
|---|--|--|---------------------|---------------------------|------------------------|----------------|-----------------|--|
| MLS#<br><b>150010776</b>  | List Price<br><b>\$644,900</b>   | Address<br><b>2924 Jed Road</b>  | Zip<br><b>92027</b> | Map Code<br><b>1110E7</b> | BD<br><b>4</b>         | BA<br><b>3</b> | <b>Detached</b> |  |
|                                       | <b>Listing Office:</b> Allison James Estates & Homes - Office: 800-9104765<br><b>Listing Agent:</b> Debbie A Gaddis - Agent: 858-344-1701  |  |                     |                           |                        |                |                 |  |
|                                       | <b>Date:</b> 3/3/2015 <b>Time:</b> 10:30 AM / 1:30 PM <b>Tour #:</b> N607-Escondido <b>Type:</b> Tour <b>Refreshments:</b> yes<br><b>Tour Info:</b> 3/3/2015      10:30 AM / 1:30 PM      N607-Escondido<br><b>Comments:</b> |  |                     |                           |                        |                |                 |  |
| <b>Directions:</b> Bear Valley Parkway to Hayden to left on Jed, stay to the right go all the way to end of cul-du-sac. |  |  |                     |                           |                        |                |                 |  |
| <b>Cross Street(s)</b> Hayden   |  | <b>Showing Instructions:</b> Call homeowners to confirm appointment to view, please give 1 hour notice. Use lockbox, right side of |                     |                           |                        |                |                 |  |
| <b>Neighborhood:</b> East Escondido   |  | <b>Lockbox:</b>  |                     |                           | <b>Est SqFt:</b> 2,241 |                |                 |  |

|  |  |   |                     |                           |  |                |                 |                            |
|--|--|---|---------------------|---------------------------|--|----------------|-----------------|----------------------------|
| MLS#<br><b>150010660</b>   | List Price<br><b>\$685,000 - \$750,000</b>   | Address<br><b>1964 VERDE VIA</b>  | Zip<br><b>92027</b> | Map Code<br><b>1130E4</b> | BD<br><b>4</b>   | BA<br><b>3</b> | <b>Detached</b> |                            |
|  | <b>Listing Office:</b> Pacific Sotheby's Int'l Realty - Office: 858-2598300<br><b>Listing Agent:</b> Carly Ferry - Home: 858-231-6722  |   |                     |                           |  |                |                 |                            |
|  | <b>Date:</b> 3/3/2015 <b>Time:</b> 10:30 AM / 1:30 PM <b>Tour #:</b> N607-Escondido <b>Type:</b> Tour <b>Refreshments:</b> n<br><b>Tour Info:</b> 3/3/2015      10:30 AM / 1:30 PM      N607-Escondido<br><b>Comments:</b> |   |                     |                           |  |                |                 |                            |
| <b>Directions:</b>   |  |   |                     |                           |  |                |                 |                            |
| <b>Cross Street(s)</b> Idaho   |  | <b>Showing Instructions:</b> Text both sellers, need confirmation before showing. |                     |                           |  |                |                 |                            |
| <b>Neighborhood:</b> South East Escondido  |  | <b>Lockbox:</b>   |                     |                           | <b>Est SqFt:</b> 2,670   |                |                 |                            |
| <b>Provided By:</b> John A Osslund   |  | <b>BRE Lic. #:</b> CA 01204504  |                     |                           | Copyright 2001-2016 Sandicor, Inc.-Information is not guaranteed |                |                 | <b>03/02/2015 12:00 PM</b> |

|  |   |  |                     |                               |                |                   |                 |
|--|---|--|---------------------|-------------------------------|----------------|-------------------|-----------------|
| MLS#<br><b>150009598</b>   | List Price<br><b>\$825,000 - \$875,000</b>  | Address<br><b>2463 Canyon Creek Road</b>   | Zip<br><b>92025</b> | Map Code<br><b>1103D6</b>     | BD<br><b>5</b> | BA<br><b>3</b>    | <b>Detached</b> |
|  | <b>Listing Office:</b> <a href="#">Keller Williams Realty - Office: 858-6682804</a><br><b>Listing Agent:</b> <a href="#">Kevin Hugli - Cell: 858-775-6026</a> |  |                     |                               |                |                   |                 |
| <b>Date:</b> 3/3/2015  |   | <b>Time:</b> 10:30 AM / 1:30 PM  |                     | <b>Tour #:</b> N607-Escondido |                | <b>Type:</b> Tour |                 |
| <b>Tour Info:</b>  |   | <b>Comments:</b> Please join us for a special private viewing of a Canyon View Estates home just listed .... |                     |                               |                |                   |                 |
|  |   | <b>Directions:</b> Mary Lane to Laura Lane to Canyon Creek left down hill.                                   |                     |                               |                |                   |                 |
| <b>Cross Street(s)</b> Laura Lane & Canyon                                       |   | <b>Showing Instructions:</b> Call Owner with 1 hour minimum notice ... need appointment                      |                     |                               |                |                   |                 |
| <b>Neighborhood:</b> Canyon View Estates   |   | <b>Lockbox:</b>  |                     | <b>Est SqFt:</b> 3,740        |                |                   |                 |

|    | A            | B            | C                      | D   | E                 | F             | G   | H |
|----|--------------|--------------|------------------------|---|-------------------|---------------|---|---|
| 1  | Date: FEB-24 |              |                        | <b>Escondido Buyers' Wants &amp; Needs</b><br><i>Moose Mau - 619.251.9776</i> |                   |               |  |   |
| 2  | #            | Price Range  | Area                   | Need  | Agent             | Agent Office  | Phone   |   |
| 3  | 1            | 280K - 400K  | ESCO / SM              | single-story, 3 / 4 bd 2 / 3 bth, 2 car garage, open floor plan               | Bruce Hauser      | KW N.C.       | 760-270-8174  |   |
| 4  |              | UP TO 620K   | ESCO,SM,VST,BNSL,VC    | 3 / 4 beds, pool, horses allowed  | Krystal Lane      | SD HOMES      | 858-382-5793  |   |
| 5  | 2            | UP TO 350K   | RB, 4S, PQ             | 2+ condo, 2nd level pref'd, garage/gated community                            | Krystal Lane      | SD HOMES      | 858-382-5793  |   |
| 6  | 3            | UNDER 500K   | VISTA / ESCO           | horse property  | Bonnie Maloney    | Carington     | 760-613-6889  |   |
| 7  | 4            | 275K         | EAST COUNTY            | VA condo  | Bonnie Maloney    | Carington     | 760-613-6889  |   |
| 8  | 5            | UNDER 600K   | ESCO                   | 1 / 2 acre+, no HOA, animal friendly  | Bonnie Maloney    | Carington     | 760-613-6889  |   |
| 9  | 6            | UP TO 365K   | OCEANSIDE              | 3 / 2, very low HOA's   | Bonnie Maloney    | Carington     | 760-613-6889  |   |
| 10 | 7            | 275K         | VISTA / OCEANSIDE      | condo / townhome, VA, garage attached   | Bonnie Maloney    | Carington     | 760-613-6889  |   |
| 11 | 8            | 300K         | OCEANSIDE / VISTA      | no HOA, multi cars  | Bonnie Maloney    | Carington     | 760-613-6889  |   |
| 12 | 9            | 480K         | SANTEE                 | 2-story, 3-4 bedrooms   | Nancy Bransford   | Realty Source | 760-522-3350  |   |
| 13 | 10           | 350K         | ESCO / SM              | 2 / 2 , nice location   | Ken               | Carington     | 760-466-1861  |   |
| 14 | 11           | 225K         | ESCO                   | 2 / 2, 1 level condo  | Ken               | Carington     | 760-466-1861  |   |
| 15 | 12           | 700K - 900K  | S. ESCO, RB, POWAY     | single-story, no pool, no HOA, 3+ 2+ 2-story MB on 1st floor                  | Sabrina Covington | ROG           | 760-703-2907  |   |
| 16 | 13           | 600K - 800K  | ESCO, SM, VISTA        | RV parking x 2, guest house, workshop, or land to build                       | Sabrina Covington | ROG           | 760-703-2907  |   |
| 17 | 14           | 600K or LESS | S. ESCO                | Single Story - 3 bed, 2000+ sqft  | Cathy O'Malley    | Carrington    | 760-594-6160  |   |
| 18 | 15           | 1.3MM        | N. County INLD S. TMCL | 4+ / 3+, 3000+ sqft and guest house   | Jason Howard      | HomeSmart     | 760-390-2297  |   |
| 19 | 16           | 500K or LESS | North County Inland    | 3 / 2, 1,200-2,400 sqft   | Jason Howard      | HomeSmart     | 760-390-2297  |   |





# ***FIRST CHOICE***

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