



# Escondido Real Estate Professionals Group Tour December 16, 2014

92025, 92026, 92027, 92029

## Today's Agenda

Drawings from last week

Flag/Pledge of Allegiance

New Introductions

Featured Homes on Tour

Sponsor Acknowledgment

New Listings Not on Tour (60 sec or less)

Price Reductions (30 sec)

Buyers Wants, Needs & Rentals (30 sec)

\*Special Pitches: 45 seconds or less

\*Must benefit the Real Estate Community.

In the interest of time management, the emcee at his/her discretion may shorten or eliminate agenda items.

**How to Get your Property on Tour**  
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## Our Thanks to the following People and their Companies!!




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|---|---|---|
| <p style="text-align: center;">Escondido Marketing Tour<br/>Dec. 16<sup>th</sup>, 2014</p>  | <p style="text-align: center;">Brad Brittain<br/>LAWYER'S TITLE COMPANY<br/>(858) 248-0569<br/>SPONSOR COORDINATOR</p>                                    | <p style="text-align: center;">Moose Mau<br/>EVERBANK<br/>(619) 251-9776<br/>AGENDA SPONSOR / BUYERS WANTS</p>                            |
| <p style="text-align: center;">Melissa Zavala<br/>BROADPOINT PROPERTIES<br/>(760) 839-3838<br/>ROOM SPONSOR</p>                               | <p style="text-align: center;">Laura Prinslow<br/>BANK OF AMERICA<br/>(760) 317- 2407<br/>BEVERAGE SPONSOR</p>  | <p style="text-align: center;">Charla Rueda &amp; Mike Lynch<br/>CORNERSTONE HOME LENDING<br/>(760) 705-1210<br/>MAP SPONSOR</p>          |
| <p style="text-align: center;">Dave Connors<br/>PIRANA SEPTIC SOLUTIONS<br/>(888) 511-5400<br/>FOOD SPONSOR</p>                               | <p style="text-align: center;">John Medin<br/>BANK OF MANHATTAN<br/>(858) 369-7516<br/>COFFEE SPONSOR</p>   | <p style="text-align: center;">Kim Beukelman<br/>FIRST AMERICAN TITLE SERVICE<br/>(760) 703-1597<br/>CHARITY COLLECTOR</p>                |
| <p style="text-align: center;">Catie Benjamin &amp; Sara Gallegos<br/>CENTENNIAL ESCROW<br/>(760) 803-3282<br/>Power Point Visual Sponsor</p> |  <p style="text-align: center;"><u>EscondidoCaravan@gmail.com</u></p> | <p style="text-align: center;">Grace Lyn &amp; Laurie Hunter<br/>FINANCIAL ESCROW GROUP, INC.<br/>(760) 743-7770<br/>CLEAN UP SPONSOR</p> |




Agenda prepared by: Elana Karoly- Integrity 1<sup>st</sup> Mortgage- [WWW.ELANALOANS.COM](http://WWW.ELANALOANS.COM)

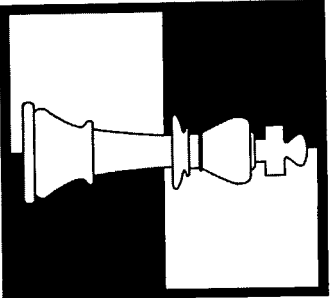
If you would like to sign up to be a sponsor, please contact Brad Brittain Account Executive Lawyers Title 858-248-0569

| MLS#   | List Price  | Address                  | Zip            | Map Code | BD           | BA                   | Detached               |
|--|---|--------------------------|----------------|----------|--------------|----------------------|------------------------|
| <a href="#">140065276</a>  | \$359,900 - \$389,900   | 908 Glenwood Way         | 92026          | 1109H3   | 3            | 2                    |                        |
|    | <b>Listing Office:</b> <a href="#">San Diego Property Professional - Office: (858) 354-9415</a><br><b>Listing Agent:</b> <a href="#">Judy A Jensen - Home: (858) 472-0422</a> |                          |                |          |              |                      |                        |
|  | <b>Date:</b>  | <b>Time:</b>             | <b>Tour #:</b> |          | <b>Type:</b> | <b>Refreshments:</b> |                        |
|  | <b>Tour Info:</b> 12/16/2014  | 10:00 A... / 1:00 PM ... | N607-Escondido |          | Tour         | no                   |                        |
|  | <b>Comments:</b> \$50 Drawing   |                          |                |          |              |                      |                        |
|   | <b>Directions:</b>  |                          |                |          |              |                      |                        |
| <b>Cross Street(s)</b> Conway  | <b>Showing Instructions:</b> Vacant.....Go Please do not lock the security screen when leaving.   |                          |                |          |              |                      |                        |
| <b>Neighborhood:</b> Escondido   | <b>Lockbox:</b>   |                          |                |          |              |                      | <b>Est SqFt:</b> 1,211 |

| MLS#   | List Price  | Address                  | Zip            | Map Code | BD           | BA                   | Detached               |
|--|---|--------------------------|----------------|----------|--------------|----------------------|------------------------|
| <a href="#">140064549</a>  | \$399,900   | 720 Erica St             | 92027          | 1110c7   | 4            | 3                    |                        |
|    | <b>Listing Office:</b> <a href="#">San Diego Equities - Office: (619) 741-6565</a><br><b>Listing Agent:</b> <a href="#">Steve J Breault - (619) 987-1414</a>  |                          |                |          |              |                      |                        |
|  | <b>Date:</b>  | <b>Time:</b>             | <b>Tour #:</b> |          | <b>Type:</b> | <b>Refreshments:</b> |                        |
|  | <b>Tour Info:</b> 12/16/2014  | 10:30 A... / 1:30 PM ... | N607-Escondido |          | Tour         | yes                  |                        |
|  | <b>Comments:</b> awesome new listing, huge two story home, totally remodeled from top to bottom, large second story quarters for extended family, easy to show, 4br/2.5ba 1895 sq.ft. priced at \$399.900 |                          |                |          |              |                      |                        |
|   | <b>Directions:</b> right off Midway and Washington  |                          |                |          |              |                      |                        |
| <b>Cross Street(s)</b> Washington  | <b>Showing Instructions:</b> Call agent Steve first, usually can be shown in one hour, call first.  |                          |                |          |              |                      |                        |
| <b>Neighborhood:</b> Escondido   | <b>Lockbox:</b>   |                          |                |          |              |                      | <b>Est SqFt:</b> 1,895 |

| MLS#   | List Price   | Address                  | Zip            | Map Code | BD           | BA                   | Detached               |
|--|--|--------------------------|----------------|----------|--------------|----------------------|------------------------|
| <a href="#">140065295</a>  | \$524,000 - \$579,000  | 350 Mira Loma Lane       | 92025          | 1130B4   | 3            | 3                    |                        |
|   | <b>Listing Office:</b> <a href="#">Brush R.E. &amp; Financial Srvcs - Office: (760) 745-6700</a><br><b>Listing Agent:</b> <a href="#">Jill E Sattel - Cell: (619) 851-8108</a> |                          |                |          |              |                      |                        |
|  | <b>Date:</b>   | <b>Time:</b>             | <b>Tour #:</b> |          | <b>Type:</b> | <b>Refreshments:</b> |                        |
|  | <b>Tour Info:</b> 12/16/2014   | 10:30 A... / 1:30 PM ... | N607-Escondido |          | Tour         | Y                    |                        |
|  | <b>Comments:</b> come see this lovely home. I will feed you.   |                          |                |          |              |                      |                        |
|   | <b>Directions:</b> 17th east past Juniper. Left on Dichoso, left on Mira Loma Lane. To the end of cul de sac on right.   |                          |                |          |              |                      |                        |
| <b>Cross Street(s)</b> 17th/Dichoso  | <b>Showing Instructions:</b> Must call sellers 24 in advance, make appt. Use lockbox, leave card.  |                          |                |          |              |                      |                        |
| <b>Neighborhood:</b> Mira Loma Estates   | <b>Lockbox:</b>  |                          |                |          |              |                      | <b>Est SqFt:</b> 2,494 |

| MLS#   | List Price   | Address                  | Zip            | Map Code | BD           | BA                   | Detached               |
|--|--|--------------------------|----------------|----------|--------------|----------------------|------------------------|
| <a href="#">140065293</a>  | \$674,767  | 2418 Stevens             | 92027          | 1110C4   | 5            | 3                    |                        |
|    | <b>Listing Office:</b> <a href="#">Realty One Group - Office: (858) 925-5940</a><br><b>Listing Agent:</b> <a href="#">Isabel Diaz - Cell: (619) 300-8107</a> |                          |                |          |              |                      |                        |
|  | <b>Date:</b>   | <b>Time:</b>             | <b>Tour #:</b> |          | <b>Type:</b> | <b>Refreshments:</b> |                        |
|  | <b>Tour Info:</b> 12/16/2014   | 10:30 A... / 1:30 PM ... | N607-Escondido |          | Tour         | Y                    |                        |
|  | <b>Comments:</b> Lunch & Drinks will be served   |                          |                |          |              |                      |                        |
|   | <b>Directions:</b> El Norte Parkway to La Honda Dr. North to MacNaughton, Right to Glasgow, Right on Stevens   |                          |                |          |              |                      |                        |
| <b>Cross Street(s)</b> El Norte Pkwy & La Ho...  | <b>Showing Instructions:</b> EMAIL LAG FOR ALL SHOWINGS- RealtorIsabelDiaz@gmail.com/PLEASE 2 HRS notice   |                          |                |          |              |                      |                        |
| <b>Neighborhood:</b> Arbor Hills Estates   | <b>Lockbox:</b>  |                          |                |          |              |                      | <b>Est SqFt:</b> 3,577 |



## **Richard D. King, CPA, EA, CTC**

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**[Rick@RichardKingCPA.net](mailto:Rick@RichardKingCPA.net)**

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